

2014 SUPPORTERS AND FINANCIALS



FINANCIALS

FISCAL YEAR 2014 TOTAL

REVENUES, GAINS, AND OTHER SUPPORT:

Contributions	\$211,337,212
Government grants and contracts	72,671,191
Fee for service	31,589,087
Special events, net of cost of direct benefits to donors of \$1,138,748	12,241,643
Contributed goods and services	1,961,634
Interest and dividend income	2,728,227
Net appreciation (depreciation) in fair value of investments	25,762,562
Licensing fees and other revenue	2,281,556
Total revenues, gains, and other support	360,573,112

EXPENSES:

Program services:

Teacher recruitment and selection	59,773,689
Pre-service institute	50,282,488
Placement, professional development, and other	146,297,373
Alumni affairs	33,023,569
Total program services	289,377,119

Supporting services:

Management and general	34,314,687
Fundraising	34,023,987
Total supporting services	68,338,674
Total expenses	357,715,793

Increase in net assets	2,857,319
Net assets, beginning of year	438,513,296
Net assets, end of year	441,370,615

(a) LEE and LEEF are separate legal entities and, in accordance with applicable guidance in relation to board representation, the financial statements have been consolidated for financial reporting purposes.

(b) All financial information was obtained from Teach For America's final audit report for the 2014 fiscal year starting June 2013 and ended May 2014.

2014 **COST DRIVERS**



- **41%** Corps Member Development & Support
- **17%** Corps Member Recruitment, Selection & Placement
- **14%** Corps Member Pre-Service Training & Preparation
- **10%** Fundraising
- **10%** Management & General
- **9%** Alumni Support

Eighty-one percent of our costs are related to recruiting, training, and developing our corps members and alumni. This figure includes critical investments in national infrastructure, brand, and strategy that underpin these efforts.

2014 **REVENUE SOURCES**



- **27%** Foundations
- **27%** Individuals & Events
- **24%** State & District Fees
- **11%** Federal Funding
- **10%** Corporations

Teach For America raises money nationally and locally from a diverse set of funders, with **35 percent** of our operating revenues coming from public sources and **65 percent** from private sources. **75 percent** of our FY14 revenues were generated in direct support of work in the regions.

Please note that the percentages in this chart above have been rounded to the nearest whole number and, prior to rounding, these percentages equal 100%.

PUBLIC PARTNERS

Teach For America is grateful to our federal and state partners who supported our work in FY14 (June 1, 2013 - May 31, 2014).

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FEDERAL PARTNERS

AmeriCorps: Federal
AmeriCorps National School Turnaround
National Science Foundation
U.S. Department of Education

STATE SUPPORTERS

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Race to the Top: Florida
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Race to the Top: Tennessee
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State of South Dakota
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Volunteer Tennessee
State of Wisconsin

CHAMPION INVESTORS

Teach For America is deeply grateful for the support of the following individuals, foundations, and corporations that contributed \$5,000 or more to our national and regional efforts in FY14 (June 1, 2013 - May 31, 2014).

.....

\$5 MILLION+ IN NATIONAL AND REGIONAL SUPPORT

Anonymous
Sue and Steve Mandel
Arthur and Toni Rembe Rock
The Walton Family Foundation

\$1,000,000 – \$4,999,999 IN NATIONAL AND REGIONAL SUPPORT

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